

SCREENING CRITERIA	1	2	3	4	5	6	7	PROFILING THE TOP RATED INSTITUTIONS
<p>Core Values: Is their mission and profile compatible with our values and with a cooperative and dialogue based funding relationship?</p>								<p>Which values are the institution's work anchored in? How do they describe themselves?</p> <p>Which are the previous projects and organizations they have funded? Are these donations aligned with our values?</p>
<p>Openness to Innovation: Are they likely to actively listen and ready to make a shift in the way they operate? (e.g., opening the space for fruitful dialogue, adding a qualitative process into their project proposal, and/or reporting procedure etc.)</p>								<p>Which innovative practices and developments has the institution engaged in lately?</p> <p>Are there intrapreneurs (people driving change and innovation inside the organization) within the institution that might be specifically open to our cause?</p>
<p>Sharing Potential: Do they have know-how and experience that can be valuable to us and could they share it during a project (and not only before or afterwards)?</p>								<p>Which valuable competencies and experience does the institution have that can be fruitful for us?</p> <p>What is their practice of dialogue and knowledge sharing (e.g., do they share concepts and insights freely on the web? Do they offer consultations regularly? Do they engage and participate in community events?)</p>
<p>Access: Do we have or can we establish good access to this institution? Is there an option for direct communication via an intrapreneur that already works within the institution?</p>								<p>Which contacts and channels for direct communication do we have to the institution and to the intrapreneurs?</p> <p>What are potential fields and themes to broaden this connection?</p>

Note: It is unlikely that bureaucratic European or other funding resources that do not support direct communication between them and the organizations they fund and that just follow strict bureaucratic procedures (call for proposals, evaluation, results) will score high in this assessment.